

2009



INTERIM REPORT



JANUARY—MARCH

- Net sales were SEK 292.0 m (304.4).
- Operating profit: SEK 21.1 m (24.2).
- Profit after tax amounted to SEK 13.0 m (14.5).
- Earnings per share after tax were SEK 1.97 (2.14).
- The announced rationalization package has had the planned effect and reduced the overhead costs with SEK 9 m in the quarter.
- Sustained strong focus on product and technology development.



Interim Report, Beijer Electronics AB

January 1–March 31, 2009

Comments from Fredrik Jönsson, CEO

“Obviously, the economic crisis, with falling GDP in most countries, has also affected Beijer Electronics. But considering the drastic fall in demand in the world around us and in our sector, I can conclude that Beijer Electronics has asserted itself well.

In profit terms, we also nearly maintained operating margins. The reduction in operating profit is exclusively due to lower sales volumes and lower gross margins. We acted early to make ongoing cost rationalizations and initiated a rationalization package in January. This had an impact on our overheads, which fell by 8 per cent in the quarter, contributing nearly SEK 9 m to operating profit.

Meanwhile, the IDC business area, which is less cyclical, made positive progress, with higher sales and better profits, but the period was tougher for the Automation and HMI Products business areas.

Despite the harsher conditions, we are eager to build for our future. We are continuing to focus strongly on product development in IDC and HMI Products, and accordingly, maintained development expenditure at an unchanged level. In a crisis there are always openings, when attractive acquisition and other opportunities may reveal themselves.

We will remain vigilant to progress. Order intake in the first quarter suggested the market will remain weak, which means we are still prepared to take more savings measures if necessary.”

Group Sales

Overall, the industrial automation market saw declining demand in the first quarter, tracking the pattern of the manufacturing cycle in the rest of the world. However, sales levels did vary between customer groups. Investments in infrastructure projects remained stable, while the order intake from manufacturing reduced markedly.

Nevertheless, the Beijer Electronics group asserted itself well in the reporting period against the background of the drastic deterioration of the economy over the past six months. Group sales reduced by a moderate 4 per cent to SEK 292.0 m (304.4) in the first quarter 2009 and this downturn is explained by reduced demand on the market. However, group order intake slowed more sharply, by 15 per cent to SEK 278.2 m (325.4) in the same period.

Sales in Sweden, the group’s single-biggest market, reduced by 8 per cent to SEK 75 m. However, sales in Norway rose by 5 per cent to SEK 39 m. Sales increased somewhat in Finland, but fell by 9 per cent in Denmark.

Business Area Turnover and Operating Profit

SEK m	Turnover Quarter 1		Operating Profit Quarter 1	
	2009	2008	2009	2008
Automation	137.0	148.4	6.3	8.4
HMI Products	108.7	119.0	9.0	12.6
Industrial Data Communications	64.1	57.9	5.5	4.0
Intra-group sales	-17.7	-20.9		
Group adjustments			0.3	-0.8
Group	292.0	304.4	21.1	24.2



Sales in Germany were up 9 per cent to SEK 49 m, and by 2 per cent in the rest of Europe, to SEK 47 m. In the US, China and rest of Asia, sales dropped by 16-31 per cent.

Group Operating Profit

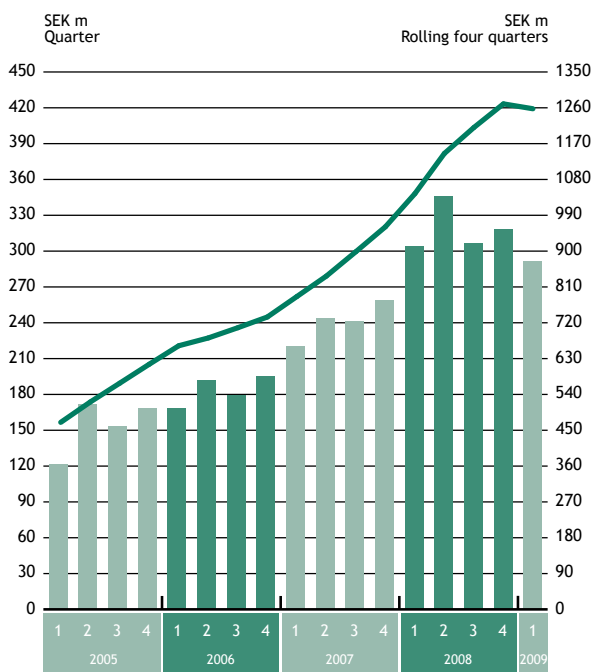
Group operating profit was SEK 21.1 m (24.2) in the quarter, equating to an operating margin of 7.2 per cent (8.0). Lower profit is explained by reduced sales volumes and lower gross margins. Sharply decreasing overheads due to rationalization packages and continued cost rationalization helped slow the operating profit downturn.

Total development expenditure, relating to HMI Products and IDC, was SEK 21.5 m (21.9).

Group Profit Before and after Tax

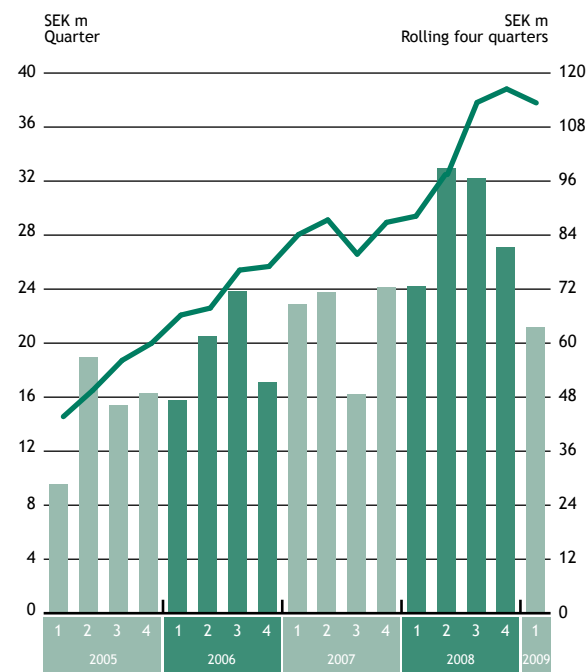
Group profit before tax was SEK 18.4 m (20.5). Net financial items were SEK -2.8 m (-3.8). Profit after estimated tax was SEK 13.0 m (14.5). Earnings per share after estimated tax in the quarter were SEK 1.97 (2.14). Earnings per share were SEK 11.55 for the most recent rolling 12-month period.

Group Invoicing



▲ The bars and left-hand scale indicate quarterly invoicing. The green curve and right-hand scale show rolling four quarter invoicing.

Group Operating Profit



▲ The bars and left-hand scale indicate quarterly profit after depreciation. The curve and right-hand scale show rolling four quarter profit after depreciation.



The Automation Business Area

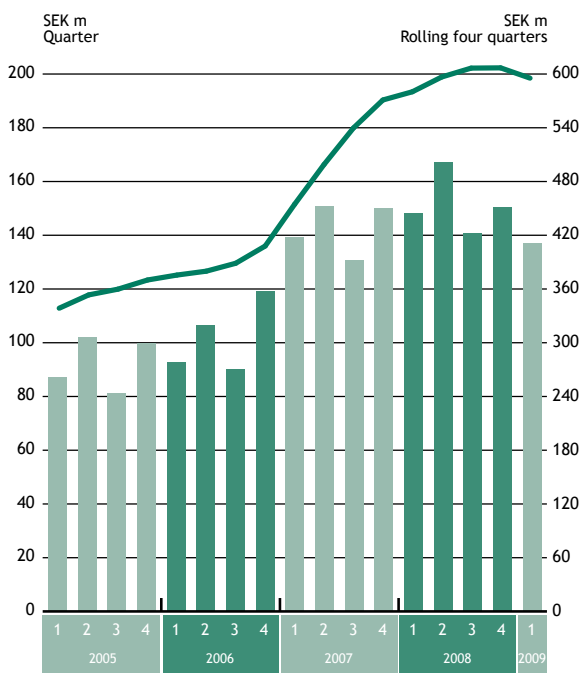
The outlook in the Nordic markets differed in the period. Markets in Norway and Finland were unchanged. However, Sweden and Denmark were affected by reducing demand.

In the quarter, Automation secured a long-term agreement in building automation with municipal housing corporation Gislavedhus AB, installation will start in 2009. Generally, purchasing from major accounts was at stable, or even rising, levels while smaller accounts reduced their orders. However, the business area's total order intake reduced by 14% to SEK 133 m in the quarter.

Automation's sales fell by 8% to SEK 137.0 m (148.4). The downturn is explained by lower demand on the market.

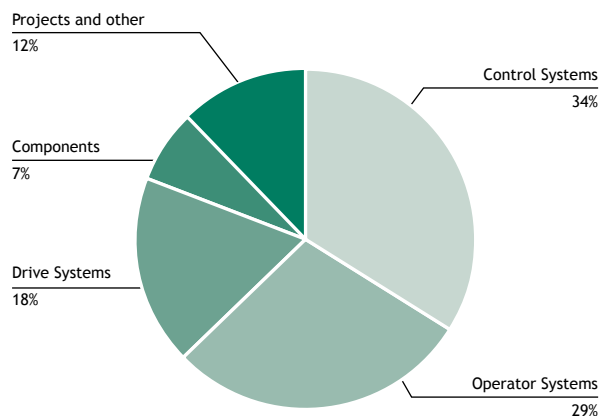
Operating profit was SEK 6.3 m (8.4), equivalent to an operating margin of 4.6 per cent (5.7). The lower profit is due to reduced sales volumes and lower gross margins. A reduction of overheads by some 10 percent mitigated the profit downturn.

Invoicing, Automation



▲ The bars and left-hand scale indicate quarterly invoicing. The curve and right-hand scale show rolling four quarter invoicing.

Invoicing by Product Category, Automation



▲ Invoicing by the Automation business area's product categories in the first quarter 2009.



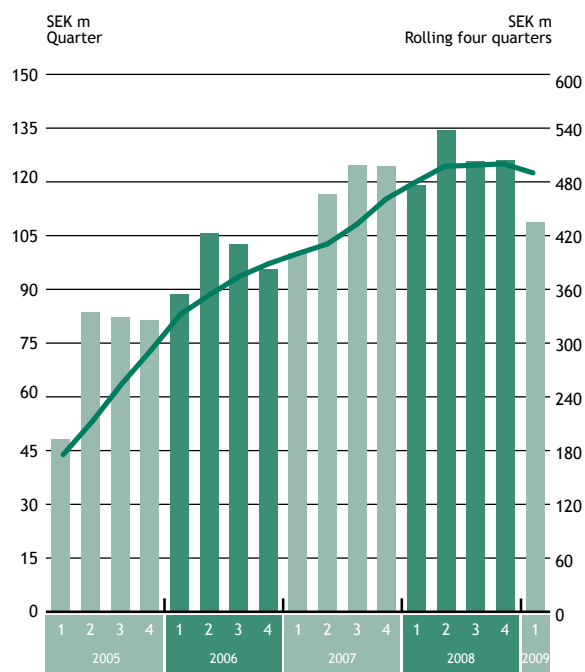
The HMI Products Business Area

The market for HMI Products experienced a fairly sharp slowdown, mainly in the US, China and rest of Asia. Demand in Europe was fairly stable. The business area's order intake dropped by 21% to SEK 99 m in the quarter.

HMI Products' sales fell by 9% to SEK 108.7 m (119.0) in the first quarter. The downturn is due to lower demand in the markets the business area addresses. However, German subsidiary Lauer continued to make positive progress, mainly due to healthy demand from the marine sector.

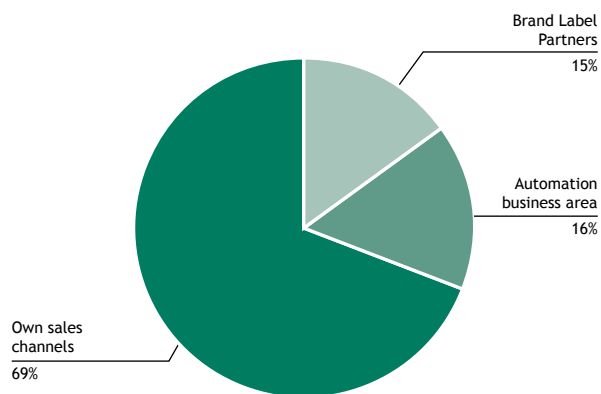
Operating profit was SEK 9.0 m (12.6). Operating margin was 8.3% (10.6). The profit reduction is due to lower volumes and lower gross margins, while reduced overheads limited the downturn.

Invoicing, HMI Products



▲ The bars and left-hand scale indicate quarterly invoicing. The curve and right-hand scale show rolling four quarter invoicing.

Invoicing by Sales Channel, HMI Products



▲ Invoicing by the HMI Products business area's sales channels in the first quarter 2009.



The Industrial Data Communications Business Area

A high share of Industrial Data Communication's (IDC) market is in infrastructure projects which are less cyclical. However, the business area was not fully able to avoid being affected by the sharp economic slowdown.

In the period, IDC secured major orders from Bombardier Transportation, for RedFox Rail Ethernet switches for on board applications and Ethernet switches for track side applications.

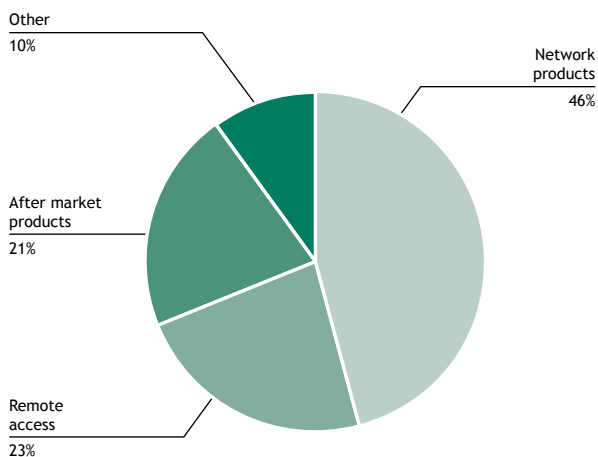
The business area received a high number of orders from waterworks and utilities around Europe. IDC's order intake in the quarter was SEK 62 m, equivalent to a downturn

of 11 per cent year on year. However, the previous year's figures include a large-scale one-off order, and adjusted for this, order intake is at an unchanged level.

IDC's sales progressed positively in the first quarter. Sales grew by 11 per cent to SEK 64.1 m (57.9). Demand in infrastructure remained positive.

Operating profit increased to SEK 5.5 m (4.0), equating to an operating margin of 8.6 per cent (6.9). The improvement is explained by higher volumes and firm cost control.

Invoicing by Product Segment, IDC



▲ Invoicing by the Industrial Data Communications (IDC) business area's product categories in the first quarter 2009.



Other Financial Information

Group investments including capitalized development expenses and acquisitions were SEK 9.4 m (262.0, of which IDC was 256.2). Cash flow from operating activities was SEK 20.6 m (15.2). Shareholders' equity was SEK 321.0 m (223.0) as of March 31, 2009. Interest-bearing liabilities were SEK 403.9 m (424.7). Cash and cash equivalents were SEK 91.0 m (117.5) as of the same date. The average number of employees was 579 (586).

Outlook 2009

The substantial uncertainty regarding ongoing economic progress means that judging its impact on group sales and profits for the full year 2009 would be highly problematic.

Malmö, Sweden, 20 April 2009
Fredrik Jönsson
CEO and President

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This Interim Report has been prepared pursuant to IAS 34 and the Swedish Annual Accounts Act. The accounting principles applied are consistent with the accounting principles applied when preparing the latest Annual Accounts. This Report has not been subject to review by the company's Auditor.

Interim Report in Summary

Income Statement – Group

SEK 000	Q1, 2009	Q1, 2008	12 MTH 2008
Net turnover	292,048	304,387	1,275,639
Other operating revenue	4,314	1,527	7,161
Operating expenses	-275,219	-281,684	-1,166,278
Operating profit	21,143	24,230	116,522
Net financial items	-2,777	-3,760	-20,153
Profit before tax	18,366	20,470	96,369
Estimated tax	-5,379	-5,935	-19,191
Net profit	12,987	14,535	77,178
<i>Attributable to equity holders of the parent</i>	12,252	13,311	72,917
<i>Attributable to minority interest</i>	735	1,224	4,261
<i>Earnings per share, SEK</i>	1.97	2.14	11.72

Balance Sheet – Group

SEK 000	Mar 31, 2009	Mar 31, 2008	Dec 31, 2008
Assets			
Fixed assets	510,831	482,555	505,851
Current assets	388,652	359,094	417,074
Cash equivalents and short-term investments	90,995	117,526	74,076
Total assets	990,478	959,175	997,001
Liabilities and shareholders' equity			
Shareholders' equity	320,975	223,004	295,510
Minority share of shareholders' equity	16,310	12,631	15,266
Long-term liabilities	395,821	364,227	409,596
Current liabilities	257,372	359,313	276,629
Total liabilities and shareholders' equity	990,478	959,175	997,001
<i>Of which interest-bearing liabilities</i>	403,929	424,668	409,708

Key Figures

	Mar 31, 2009	Mar 31, 2008	Dec 31, 2008
Operating margin, %	7.2	8.0	9.1
Profit margin, %	4.4	4.8	6.1
Equity ratio, %	34.1	24.6	31.2
Shareholders' equity per share, SEK	51.59	35.84	47.50
Earnings per share, SEK	1.97	2.14	11.72
Rolling 12-month EPS, SEK	11.55	8.80	11.72
Return on equity after tax	26.4	25.9	28.8
Return on capital employed, %	16.2	18.9	21.4
Return on net operating assets, %	19.0	24.1	24.4
Average number of employees	579	586	595
<i>Number of shares 6,221,488</i>			

Cash Flow Statement – Group

SEK 000	Mar 31, 2009	Mar 31, 2008	Dec 31, 2008
Cash flow from operating activities	20,621	15,231	98,579
Change in working capital	10,021	15,122	-16,118
Cash flow from investing activities	-9,151	-228,675	-268,754
Revised funding	-9,448	245,254	210,155
Dividends paid			-26,165
Change in cash equivalents	12,043	46,932	-2,303
Cash equivalents and short-term investments, opening balance	74,076	71,939	71,939
Exchange rate change, cash equivalents	4,876	-1,345	4,440
Cash equivalents and short-term investments, closing balance	90,995	117,526	74,076

Changes to Shareholders' Equity – Group

SEK 000	Share Capital	Translation Provision	Retained Earnings and Net Profit	Total	Minority Interest	Total Shareholders' Equity
OB, Jan. 1, 2009	6,222	16,130	273,158	295,510	15,266	310,776
Translation difference		13,213		13,213	309	13,522
Net profit			12,252	12,252	735	12,987
CB, Mar. 31, 2009	6,222	29,343	285,410	320,975	16,310	337,285

Operating Segments, Q1 2009

SEK 000	Automation	HMI Products	IDC	Other	Elimination	Total
Revenue						
External sales	136,614	91,607	63,827			292,048
Internal sales	339	17,132	277		-17,748	0
Total sales	136,953	108,739	64,104		-17,748	292,048
Profit/loss						
Operating profit/loss	6,349	9,002	5,528	325	-61	21,143
Net financial items	296	-747	-605	-1,798	77	-2,777
Estimated tax	-1,993	-1,953	-1,866	387	46	-5,379
Net profit	4,652	6,302	3,057	-1,086	62	12,987
<i>Attributable to equity holders of the parent</i>						12,252
<i>Attributable to minority shareholders</i>						735
Other disclosures						
Assets	260,088	430,026	193,793	554,508	-449,726	988,689
Participations in associated companies	1,789					1,789
Total assets						990,478
Liabilities	167,414	272,832	142,585	393,235	-322,873	653,193
Total liabilities						653,193
Investments	181	3,212	4,771	421	820	9,405
Depreciation and amortization	1,549	4,457	1,790	843	1,550	10,189
Costs above depreciation and amortization not corresponding to payments made						2,460

Operating Segments, Q1 2008

SEK 000	Automation	HMI Products	IDC	Other	Elimination	Total
Revenue						
External sales	148,164	98,278	57,945			304,387
Internal sales	243	20,684			-20,927	0
Total sales	148,407	118,962	57,945		-20,927	304,387
Profit/loss						
Operating profit/loss	8,422	12,588	4,010	165	-955	24,230
Net financial items	1,691	-2,326	-593	-2,453	-79	-3,760
Estimated tax	-3,098	-3,351	-1,025	640	899	-5,935
Net profit	7,015	6,911	2,392	-1,648	-135	14,535
<i>Attributable to equity holders of the parent</i>						13,311
<i>Attributable to minority shareholders</i>						1,224
Other disclosures						
Assets	252,818	359,458	171,863	540,236	-366,935	957,440
Participations in associated companies	1,735					1,735
Total assets						959,175
Liabilities	167,414	272,832	142,585	396,225	-255,516	723,540
Total liabilities						723,540
Investments ^{a)}	929	3,248	40,906	1,640	215,315	262,037
Depreciation and amortization	1,353	4,202	1,456	779	1,556	9,346
Costs above depreciation and amortization not corresponding to payments made						-3,354

a) Includes acquisition of IDC.

Geographical Regions

SEK 000	External Sales		Assets		Investments	
	Q1, 2009	Q1, 2008	Q1, 2009	Q1, 2008	Q1, 2009	Q1, 2008
Nordic region	155,911	163,088	715,288	712,636	8,997	261,501
Rest of Europe	95,713	90,793	139,167	122,806	266	284
North America	16,869	20,158	8,061	6,593		44
Asia and rest of world	23,555	30,348	127,962	117,140	142	208
Total	292,048	304,387	990,478	959,175	9,405	262,037

Income Statement – Parent Company

SEK 000	Q1, 2009	Q1, 2008	12 MTH 2008
Net turnover	12,202	13,426	60,889
Operating expenses	-11,034	-12,482	-58,926
Depreciation	-843	-779	-3,086
Operating profit	325	165	-1,123
Net financial items	-1,798	-2,453	-97
Profit before tax	-1,473	-2,288	-1,220
Appropriations			7,545
Estimated tax	387	640	1,451
Net profit	-1,086	-1,648	7,776

Balance Sheet – Parent Company

SEK 000	Mar 31, 2009	Mar 31, 2008	Dec 31, 2008
Assets			
Fixed assets	429,742	429,230	429,545
Current assets	33,810	34,669	52,574
Cash equivalents and short-term investments	123	95	5,831
Total assets	463,675	463,994	487,950
Liabilities and shareholders' equity			
Shareholders' equity	36,581	51,304	37,667
Untaxed reserves	33,859	41,403	33,859
Long-term liabilities	299,001	275,673	312,422
Current liabilities	94,234	95,614	104,002
Total liabilities and shareholders' equity	463,675	463,994	487,950
<i>Of which interest-bearing liabilities</i>	<i>346,652</i>	<i>330,391</i>	<i>347,599</i>

Beijer Electronics AB

Beijer Electronics is a fast-growing company with extensive experience of automation, developing and marketing competitive products and solutions with a focus on the user. Since start-up in 1981, Beijer Electronics has evolved into a multinational group with subsidiaries in 14 countries. The company is listed on OMX Nordic Exchange Stockholm's Small Cap list.

More Information

You can subscribe for financial information on Beijer Electronics via e-mail. Subscribe easily at our website, www.beijerelectronics.se. If you have any questions about the Beijer Electronics group, please call +46 (0)40 35 84 96, or send an e-mail: info@beijerelectronics.se.

Forthcoming Financial Information

July 17, 2009 Six-month Interim Report
October 22, 2009..... Nine-month Interim Report



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